Nebraska Beef Quality Assurance

Focused on the safety, wholesomeness and quality of beef

Certified Producer Certification Manual

Focused on the safety, wholesomeness and quality of beef
Across the nation, beef producers face the challenge of making a living from the land, while producing safe, wholesome beef. Beef that will provide a great eating experience each and every time for American and International consumers.

To meet that challenge, the industry’s Beef Quality Assurance (BQA) program was created in 1987 to assist beef producers in raising, feeding and harvesting high quality beef.

Through the use of science, research and educational initiatives, the BQA program has identified production practices producers can implement each day. The ultimate goal of these BQA practices is to maximize consumer confidence. Because the BQA program is a holistic approach to beef production – practices implemented can impact a producer’s bottomline in profits/returns, decreased animal health costs; and improved records that allow for better tracking of production practices.

Foodservice and packing industries are implementing similar management principles to ensure the quality and safety of products leaving their production facilities. The entire focus of the BQA program centers around good business management practices and incorporates current FDA, EPA and USDA regulations.

By participating in the Nebraska Beef Quality Assurance (NBQA) program and adopting BQA production practices, you are positioning your business to take advantage of opportunities that lie ahead. Making a commitment to BQA isn’t just the right thing to do for the consumer, it can also open doors to new marketing opportunities for participating producers.
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Since its inception in the early 80’s, the Nebraska BQA program has been a cooperative effort between beef producers, veterinarians, nutritionists, extension staff and other professionals from the Nebraska Veterinary Medical Association (NVMA), the University of Nebraska -Lincoln (UNL), the Nebraska Cattlemen (NC), and the Nebraska Beef Council (NBC).

**The NBQA program is designed to assist producers to** –
1. Set production standards that can be met or exceeded.
2. Establish systems for data retention and record keeping.

The program also provides hands-on training and education encompassing the BQA guidelines and technical assistance through NBQA certified veterinarians and UNL extension staff.

**How can you participate?**

Participation in the BQA program is voluntary. Any person who works regularly with beef cattle in a cow/calf, stocker, backgrounding or feedlot business is encouraged to be certified.

Certification requirements can be achieved by participating in a training session conducted by a NBQA certified trainer or by successfully completing the self-study course. To be certified, participants must complete the NBQA Test and Personal Contract (found on pages 29-30). These forms must be signed by a BQA trainer and include Trainer BQA number.

The certification fee is $20 for a two year certification.

For questions regarding certification, please contact University of Nebraska-Lincoln at 308-632-1230 or email reirich2@unl.edu

**NBQA Trainers**

To maintain the level of training necessary to comply with the guidelines, only certain people will be eligible to conduct NBQA certification. These individuals include: veterinarians, extension staff and NC staff. Trainers are provided with a separate training manual, are responsible for keeping their certification current and must follow the guidelines when training producers.

NBQA trainer certification must be repeated every three years in order to stay current with industry information, maintaining a high level of integrity. For a list of certified trainers in your area contact University of Nebraska-Lincoln at 308-632-1230.
By uniting animal scientists, veterinarians, feed suppliers, animal health companies, packers, retailers and state and federal regulators with producers, the BQA program acts as a catalyst to encourage use of the latest science and technology to meet expectations about beef quality and safety.

In 1982, the United States Department of Agriculture – Food Safety Inspection Service (USDA-FSIS) began working with the beef industry in the U.S. to develop the Pre-harvest Beef Safety Production Program. Not wanting any additional government regulatory programs, the beef industry adopted the term Beef Quality Assurance (BQA).

In 1985, after three years of careful analysis and adjustment of production practices at three participating feedlots, they were certified by the USDA-FSIS and called Verified Production Control feedlots.

What was learned during those three years now serves as the foundation for the NCBA’s BQA program established in 1987.

Involvement with BQA provides cattlemen an important key for avoiding additional government regulation. USDA’s FSIS has commended the national BQA program. There are currently more than 45 states involved in the voluntary program.

### HACCP: The Basis of BQA

Hazard Analysis Critical Control Point Program (HACCP) (pronounced has-sip) gained USDA acceptance and is presently the dominant outline for quality assurance programs in processed foods and the packing industry. The BQA program incorporates HACCP principles.

At the ranch level, HACCP is as simple as creating a plan—ahead of time—to deal with something that doesn’t go well. It includes planning to avoid physical, chemical and biological problems and documenting corrective actions. HACCP’s seven principles are incorporated in this manual. They include:

1) **Review of all management programs to identify production practices that affect food safety, quality and the environment.** For example, educating those who might be giving injections about the proper technique and injection location.

2) **Identify the critical points where potential problems can occur and steps to prevent or control such problems.** For example, storing vaccines at improper temperatures or exposing them to sunlight.

3) **Establish critical limits associated with each control point.** For example, understanding and following withdrawal times associated with animal health products.

4) **Establish control point monitoring requirements to ensure that each control point stays within its limit.** For example, keeping records on pesticide application withdrawal times so the records can be checked before cattle graze treated forage crops.

5) **Establish corrective actions in the event a problem occurs.** For example, training employees to avoid previous problems such as improper injection technique.

6) **Establish effective record keeping procedures that document the system is working properly.** For example, taking the time to complete the processing map, recording where injections are given, how much etc.

7) **Establish procedures for verifying that the system is working properly.** For example, periodic review of records, production practices, and treatment protocols.
Beef Quality Audits

A series of landmark studies called the National Beef Quality Audits have taken a closer look at the quality and consistency of production practices. Commissioned by the National Cattlemen’s Beef Association (NCBA), leading meat science departments including Colorado State University and Texas A&M University began the audits in 1991, followed by another comprehensive study in 1995 and again in 2000.

The results were eye-opening. Injection site blemishes cost the beef industry $188 million annually and cost producers approximately $7.05 per head, according to the 1995 audit.

In 1991, 21.6% of all top butts in fed cattle evaluated had injection-site blemishes, with the majority of those being fluid filled.

BQA guidelines have fostered ways to improve management practices and reduce economic loss while improving carcass qualities. The implementation of BQA has been critical in reducing injection-site lesions to less than 3% in the 2000 Audit.

Results from the 2000 National Beef Quality Audit calculated a loss of $55.68 per slaughter steer or heifer due to carcass inconsistency, a 20.7% improvement over the economic losses tallied in the 1991 audit. The industry recaptured $14.56 per marketed fed animal, from 1991 to 2005.

Quality Control: Market Cows and Bulls

The industry conducted its first market cow and bull audit in 1994. That audit, called the National Non-Fed Beef Quality Audit, discovered that the industry lost about $70 per cow or bull marketed due to product-quality defects. A repeat study conducted in 1999 tallied the economic loss at $68.82. The 1999 audit identified specific areas where the quality of market cows and bulls could be improved.

Regardless of herd size, all beef cow operations produce some cull animals. Many of these animals are marketed because they are beyond their prime producing years. Cull cows and bulls represent 15-20% of producer revenue.

In addition, cull animals supply between 15-20% of the total U.S. beef production, depending on market conditions.

Ground beef is an important product of cull cattle and accounts for 43% of the total beef consumed in the U.S. However, cull cow packers today are also utilizing tenderloins, ribeyes, and strip loins for merchandising to steakhouses.

One of the larger quality losses among non-fed cattle is bruising. This often occurs with non-fed cattle because:
- They possess less fat cover.
- Many cull cattle are lame, which increases the incidence of bruising.
- The audit noted that groups of horned cattle had twice as many bruises as groups of non-horned cattle.

Quality Losses Per Head on Market Cows and Bulls

<table>
<thead>
<tr>
<th>Quality Defect</th>
<th>Cost Per Head</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inadequate muscling</td>
<td>$18.70</td>
</tr>
<tr>
<td>Excess external fat</td>
<td>10.17</td>
</tr>
<tr>
<td>Arthritic joints (trim loss)</td>
<td>9.72</td>
</tr>
<tr>
<td>Yellow external fat</td>
<td>6.48</td>
</tr>
<tr>
<td>Hide losses: brands, injury, disease</td>
<td>6.27</td>
</tr>
<tr>
<td>Condemnation of edible offal</td>
<td>4.49</td>
</tr>
<tr>
<td>Whole cattle/carcass condemnation</td>
<td>4.14</td>
</tr>
<tr>
<td>Bruises (trim loss)</td>
<td>2.24</td>
</tr>
<tr>
<td>Injection-site blemishes</td>
<td>1.46</td>
</tr>
<tr>
<td>Dark cutters</td>
<td>1.41</td>
</tr>
<tr>
<td>Lightweight carcass</td>
<td>1.28</td>
</tr>
<tr>
<td>Trim loss -birdshot/buckshot, zero tolerance</td>
<td>.98</td>
</tr>
<tr>
<td>Antibiotic residue</td>
<td>.92</td>
</tr>
<tr>
<td>Disabled cattle</td>
<td>.56</td>
</tr>
<tr>
<td>TOTAL.....................................................$68.82/hd</td>
<td></td>
</tr>
</tbody>
</table>

(Source 1999 Non-fed Beef Quality Audit)
Using the HACCP program as a basis – finding improvements in the beef production system requires a look at control points throughout the production process.

These control points are common management steps such as calving, purchasing feedstuffs, weaning calves, and transporting cattle as part of an overall management scheme.

It is during these control points that BQA practices should be incorporated in order to limit any potential hazards from occurring to food safety and quality.

The chart below provides some examples of control points impacting the BQA program.

For example, prevention and treatment of health disorders may occur at weaning time by administering animal health products.

If properly administered during this control point, any potential food safety hazards – such as injection-site lesions or antibiotic residues should be eliminated.

<table>
<thead>
<tr>
<th>Process</th>
<th>Control Point</th>
<th>Potential Hazard</th>
</tr>
</thead>
<tbody>
<tr>
<td>Feeding/supplementation</td>
<td>Purchasing</td>
<td>Antibiotic residues</td>
</tr>
<tr>
<td></td>
<td>Receiving</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Storage</td>
<td>Chemical residues</td>
</tr>
<tr>
<td></td>
<td>Feeding livestock</td>
<td>Feed toxins</td>
</tr>
<tr>
<td>Prevention and treatment of health disorders</td>
<td>Calving</td>
<td>Injection-site blemishes</td>
</tr>
<tr>
<td></td>
<td>Weaning calves</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Receiving breeding or stocker cattle</td>
<td>Antibiotic residues</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Broken needles</td>
</tr>
<tr>
<td>Processing and cattle handling</td>
<td>Working cows and calves</td>
<td>Injection lesions</td>
</tr>
<tr>
<td></td>
<td>Weaning calves</td>
<td>Bruises</td>
</tr>
<tr>
<td></td>
<td>Shipping cattle</td>
<td>Hide damage</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Carcass defects</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Poor health</td>
</tr>
<tr>
<td>Pasture chemical use</td>
<td>Herbicide/Pesticide applications</td>
<td>Water quality</td>
</tr>
<tr>
<td></td>
<td>Container disposal</td>
<td>Soil contamination</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Residues</td>
</tr>
</tbody>
</table>
Beef Quality Assurance Guidelines

The following is a summary of the Nebraska BQA program guidelines. These guidelines closely follow those of the National BQA program, which have been approved and implemented by NCBA. More details on each of these guidelines are explained in the remaining sections of the manual.

Details on how to obtain more specific information or resources on these topics are listed in the Appendix (page 31) or at www.BQA.org and www.beef.usa.

Feedstuffs
- Maintain records of any pesticide/herbicide use on pasture or crops that could potentially lead to violative residues in grazing cattle or feedlot cattle.
- Adequate quality control program(s) are in place for incoming feedstuffs. Program(s) should be designed to eliminate contamination to incoming feed ingredients. Supplier assurance of feed ingredient quality is recommended.
- Suspect feedstuffs should be analyzed prior to use.
- Ruminant-derived protein sources cannot be fed per FDA regulations.
- Feeding by-product ingredients should be supported with sound science.

Feed Additives & Medications
- Only FDA approved medicated feed additives will be used in rations.
- Medicated feed additives will be used in accordance with the FDA Good Manufacturing Practices (GMP) regulations.
- Follow judicious antibiotic use guidelines.
- Extra-label use of feed additives is illegal and strictly prohibited.
- To avoid violative residues, withdrawal times must be strictly adhered to.
- Where applicable, complete records must be kept when formulating or feeding medicated feed rations.
- Feed records are to be kept a minimum of three years.
- Operator will assure that all additives are withdrawn at the proper time.

Processing/Treatment & Records
- Follow all FDA/USDA/EPA guidelines for product(s) utilized.
  - All products are to be used per label directions.
  - Extra-label drug use shall be used only when prescribed by a veterinarian, working under a valid veterinary-client-patient-relationship (VCPR).
  - Extra-label drug use of Aminoglycosides is strictly prohibited.
  - Strict adherence to extended withdrawal periods shall be employed.
- Individual treatment records will be maintained with the following recorded:
  1. Individual animal or group identification.
  2. Date treated.
  3. Product administered and manufacturer’s lot/serial number.
4. Dosage used.
5. Route, location, and person administering the product.
6. Earliest date animal will have cleared withdrawal period.

When cattle are processed as a group, record the following:
1. Group or lot identification.
2. Date treated.
3. Product administered and manufacturer’s lot/serial number.
4. Dosage used.
5. Route, location, and person administering the product.
6. Earliest date animals will have cleared withdrawal period.

All cattle shipped to slaughter will be checked by appropriate personnel to assure that all treated animals meet or exceed label or prescription withdrawal times for all animal health products administered.

All processing and treatment records should be transferred with the cattle to the next production level. Prospective buyers must be informed of any cattle that have not met withdrawal times.

Records should be kept for a minimum of 3 years. For example processing and pesticide application records.

Injectable Animal Health Products
- Products labeled for subcutaneous (SQ or IM) administration should be administered in the neck region only (no exceptions, regardless of age).
- All products cause tissue damage when injected IM. Therefore, IM use should be avoided if possible.
- Products cleared for SQ, IV or oral administration are recommended.
- Products with low dosage rates are recommended. For multiple injection-sites, proper spacing should be followed.
- No more than 10 cc of products is administered per IM injection site.
- The dewlap is an acceptable SQ injection site location.
- Ear is an acceptable SQ injection site location for approved products.

Care & Husbandry Practices
- Follow the ‘Animal Care and Well-Being Guidelines’ that conform to good veterinary and husbandry practices.
- All cattle will be handled/transported in such a fashion to minimize stress, injury and/or bruising.
- Facilities (fences, corrals, load-outs, etc.) should be inspected regularly to ensure ease of handling and animal well-being.
- Strive to keep feed and water handling equipment clean.
- Provide appropriate nutritional and feedstuffs management.
- Strive to maintain an environment appropriate to the production setting.
- Biosecurity should be implemented and evaluated regularly.
It is essential to monitor feed sources to prevent chemical residues and ensure high quality feeds. Operations purchasing outside feeds should set up a sampling program to test for quality standards in feedstuffs. Most good suppliers have a quality control testing program of their own. For example, bonded suppliers often test for: polychlorinated biphenyls, chlorinated hydrocarbons, organophosphates, pesticides, herbicides, and microbes (Salmonella).

Products, such as pesticides and chemicals, used on raised feeds must be FDA/USDA/EPA approved. As required by the federal Worker Production Standard, proper training for pesticide handling should be available to all who work with these products.

A quality control program for feedstuffs aids in preventing chemical residues and ensures high quality feeds.

Create a checklist which includes such items as color, odor, moisture, temperature, and no evidence of foreign material or bird, rodent or insect contamination.

It is neither efficient nor economically feasible to test every load of grain or forage for contaminants. However, it makes good sense to obtain and store a representative sample of each batch of newly purchased feed. Commonly, investigation of suspected feed-related problems is hampered because no sample is available for testing.

One suggestion for purchased grains, supplements or complete feeds is to randomly sample each batch of feed in five to ten locations and pool the individual samples into a larger sample of two to five pounds. The pooled sample can be placed in a paper bag or small cardboard box and labeled. Dry samples can be labeled and kept in a dry area. Higher moisture samples should be frozen. A feed tag can be attached to the sample for future reference.

**High Risk Feeds** include fats, rendered by-products, plant by-products, supplements and additives. These may be single loads or batches that will be fed to cattle over a prolonged period of time.

If purchasing fats and oils, monitor for potential contaminants. Letters of guarantee from companies supplying these materials may be requested that state these materials have been tested.

**Feed Contamination**

EPA pesticide product registration and licensed pesticide applicator requirements provide significant protection from pesticide residues in the U.S. feedgrain supply.

**Ruminant By-Products:**

No ruminant derived protein sources can be fed. As of 1998, federal regulations prohibit the feeding of certain mammalian protein sources. The regulations primarily impact the feeding of meat meal and bone meal derived from ruminants. This restriction is a step to prevent BSE from entering the U.S. Tallow, blood by-products, gelatin and milk products are excluded by the regulation and are acceptable for use in ration formulations.
Feeding & Nutrition

The nutrient requirements of cattle vary with body condition, stage of production and environmental temperature. Nutritionists can provide specific information on the nutrient needs of the animal or the operator.

Feeding equipment that is used for other purposes (e.g. pen cleaning) must be thoroughly cleaned prior to re-handling feed.

Chemical Residues:
1) Use only agricultural chemicals approved for application to land grazed by livestock or on land where feedstuffs are removed for animal consumption at a later time.
2) Follow label directions and observe grazing restrictions on pastures, range-land and crops treated with pesticides.
3) Only use products approved for control of internal/external parasites.

Handling Feedstuffs:
1) Maintain a quality control program for incoming feed ingredients.
2) Store feed in a manner to prevent the development of molds and mycotoxins and exposure to chemicals.
3) Build feed handling facilities that reduce the risk of feed contamination.
4) Store all chemicals (pesticides, lubricants, solvents) away from feed supplies. Follow manufacturer’s directions for use and disposal.
5) Prior to usage, submit for analysis to a qualified laboratory any feed ingredient suspected of contamination.
6) Feeding equipment that is used for other purposes (e.g. pen cleaning) must be thoroughly cleaned prior to re-handling feed.
7) When possible protect feedstuffs, feed troughs and water supplies from contamination.

Feed Additives and Medications

The term “medicated feed” includes all medicated feed products intended to be a substantial source of nutrients in the diet of an animal. The term includes products commonly referred to as supplements, concentrates (grain mixture that contains medication), premix feeds (concentrated medications mixed with additional roughage or concentrates) and base mixes and is not limited to complete feeds (precondition feed used at receiving/weaning). Antibiotic use should be limited to prevent or control disease and should not be used if the principle intent is to improve performance.

- No extra-label use of feed additives is allowed. Only FDA approved additives are allowed.
- No one, including a veterinarian, can legally prescribe the use of any feed additive other than as directed on the product label.
- Keep records stating: a) additive used; b) date run; c) ration name or number; d) name of person adding the additive or responsible for mixing the feed; e) amount produced.
- Larger beef operations that use certain highly concentrated medications, may require registering with the FDA via a FD-1900 permit.
- Ensure all additives are withdrawn at the proper time to avoid violative residues.
- Identify treated individuals or groups as described in the record keeping section.
- Subtherapeutic antibiotic use is discouraged.

Feed toxins

Mycotoxins are naturally occurring chemicals produced by fungi. They can be found in grains and forages, and if present in sufficient concentrations, can cause reduced feed consumption, poor production and adverse health effects that may result in residues in meat and milk products.

Mycotoxins can be produced in feedstuffs prior to harvesting or during storage. Mycotoxins may include: vomitoxin, aflatoxin and fumonsins.

Chemical Residues:
1) Use only agricultural chemicals approved for application to land grazed by livestock or on land where feedstuffs are removed for animal consumption at a later time.
2) Follow label directions and observe grazing restrictions on pastures, range-land and crops treated with pesticides. Document usage and observe appropriate withdrawal times before marketing cattle.
3) Only use products approved for control of internal/external parasites.
Withdrawal Time:
The time required between the application or feeding of a drug or additive and the harvest of the animal to prevent any residue of the drug from remaining in the carcass. Withdrawal times are legally specified by the FDA.

Aminoglycosides:
The NBQA program does not allow the extra-label use of products such as neomycin, gentamicin, or kanamycin, because of the potential violative residues. The FDA prohibits extra-label use of fluoroquinolones. Examples are Baytril and A180.

Extra-Label Drug Use

There are two classes of drugs. Over the counter (OTC) and prescription drugs. OTC drugs can be purchased and used as directed on the label without establishing a relationship with a veterinarian. (See example label, page 13.) Prescription drugs can be used only on the order of a veterinarian within the context of a valid veterinarian-client-patient relationship.

FDA Requirements for the Extra-Label Use of Drugs

1. A careful diagnosis is made by an attending veterinarian within the context of a valid veterinarian-client-patient relationship. This relationship exists when:
   a) the veterinarian has assumed the responsibility for making clinical judgments regarding the health of the animal and the need for medical treatment, and the client has agreed to follow the veterinarian’s instruction,
   b) the veterinarian has sufficient knowledge of the animal to initiate at least a general or preliminary diagnosis of the medical condition, and
   c) the veterinarian is readily available for follow-up evaluation in the event of adverse reactions or failure of the treatment regimen.

2. A determination is made that:
   a) there is no marketable drug specifically labeled to treat the condition diagnosed, or
   b) treatment at the dosage recommended by the labeling was found clinically ineffective.

3. Procedures are instituted to assure that identity of the treated animal is carefully maintained.

4. An extended period is assigned for drug withdrawal prior to marketing the treated animal.

The Food Animal Residue Avoidance Databank can aid the veterinarian in making these estimates.

| Veterinarian: ___________________________ Phone: ___________________________
| Address: ___________________________ Date: __________ Exp: __________
| Owner/Farm: ___________________________ Animal ID: _______ Species: ________
| Active Ingredients/Concentration: ___________________________
| Quantity: ___________________________ Drug Trade Name: ___________________________
| Indications: ___________________________
| Directions: Give _____ cc/bolus/oz _____ times each day for _____ days
| Drug Withdrawal Time for Slaughter _______ days
| Test for Residues: Urine _____ Blood ________

Processing/Treatment And Records

Calves moving through the production chain must stay healthy. Sickness requires treatment and increases the probability of death loss, poor performance, injection-site lesions and residues. Proper handling/administration of vaccines is critical to this program. The highest quality vaccine available is useless if it’s not handled and administered properly. Many treatment regimes include vaccines to stimulate immune system response and lessen the chance of re-treatment.

Find and work with a veterinarian who is willing to be involved with the Beef Quality Assurance program. Your veterinarian must be a team player and understand that each animal carries the reputation of your business and the beef industry. Only FDA, USDA and EPA approved products can be used in processing and treatment programs. Caution: Not all products offered to producers meet these guidelines.
When used properly, implants have been proven safe and effective through both research and actual use in the beef industry. Proper administration of implants is critical to achieve desired results.

### Location for Implant Administration

The only approved location for implant administration is the middle third of the back side of the ear. (See illustration at right.) All implants must be located subcutaneously within this area. Implants should never be placed in locations other than the ear.

Restraint bars can be added to processing chutes to increase the likelihood of properly placing the implant. The processing facility should be adaptable to easily accommodate multiple weights of cattle.

Additional health procedures can also be administered when cattle are run through the chute system for re-implant.

Sanitation is important. Use sharp, clean needles, and lay the needle on a disinfectant-soaked sponge between uses. (See photo.)

### Cause of implant failures:

- Improper site (in the cartilage)
- Abscess due to poor sanitation, prevents active ingredients from absorbing
- Missing implant (through the ear)
- Partial implant due to technique or gun failure
- Bunched or crushed pellets
- Improper implant storage

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**Example Of Label Type:**

**Over the Counter (OTC) product**

- **COWBIOTIC**
  
  *(hydrocillin and streptazolidin)*

- **Name of Drug**

- **Active Ingredients**

- **Directions for use:** See package insert

- **Warning:** The use of this drug must be discontinued for 30 days before treated animals are slaughtered for food. Exceeding the highest recommended dosage level may result in antibiotic residues in meat or milk beyond the withdrawal time.

- **Net Contents:** 100 ml

- **Distributed by ABC Animal Health, Inc.**

  **NADA #555-555 approved by FDA**

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**Ear Implant Location**

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**Recommended Ear Tag & Implant or Antibiotic Placement**

- **Left Ear - Top View**
  
  - Metal ID Tag Placement
  - Ear Tag ID at the GREEN Button location

- **Visual tag ID at the GREEN Button location**

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**When implanting, lay the needle on a disinfectant soaked sponge between uses to keep it sanitized.**
Record Keeping

Record keeping, either computer or hand-generated, is a critically important management tool. To ensure consumer confidence and maintain market share, beef producers must be able to document the safety and quality of their product.

This includes effective documentation to demonstrate control over risk factors that have a residue potential. Controlling violative drug residues can be accomplished by placing emphasis on the identification and handling of individually treated cattle.

Record the use of all processing products (vaccines, dewormers, pour-ons, etc.).

Regulatory inspections by FDA, USDA, EPA or OSHA will prove the necessity of good records. Effective documentation that shows appropriate compliance with training, inventory control, use orders, animal identification, withdrawal and disposal will help avoid liability from a residue contamination.

The only way to accurately determine if you are in compliance with withdrawal times is to know exactly what was given, how much was given, where it was given and how and when it was given.

The key to record keeping is finding a method you are comfortable with, and you will continue to conduct on a regular basis.

Treatment records should include:
- animal treated
- treatment type
- treatment date
- treatment dose
- prescribed withdrawal time

Veterinary Drug Order

A Veterinary Drug Order (VDO) is a veterinarian approved list of medications used in your operation that fit BQA guidelines.

The VDO should include all products that have a withdrawal time, including vaccines, antiparasitic drugs, and all injectables (including vitamins). When all medications, vaccines, etc., are managed as if they are prescription items an additional measure of quality assurance and safety is obtained.

All cattle medications and vaccines should be included on the VDO and should be updated at the same time the Treatment Protocol Book is updated.

Treatment Protocol Book

Ask your veterinarian to develop a “Treatment Protocol Book” specific to your operation. Keep the Treatment Protocol Book on file at the treatment facility.

This concept of a treatment protocol book may be more familiar to feedyards and larger stocker operations. However, it is a valuable management practice for cow-calf producers as well. It is simply writing down a plan for what treatment(s) are to be used when cattle get sick for various reasons.

Also write down your plan for follow up and/or alternative treatments if the initial treatment doesn’t produce the desired result.

The book should be reviewed regularly and updated at least every 90 days or as often as appropriate. As you update the protocol book, previous versions should also be kept on file for a year or more, so that you can refer back to treatments that have worked in previous situations. When the book is updated, it must have your veterinarian’s signature and date recorded.
Why Are Treatment Records Important?
1) Cattle not responding to therapy may require a delayed drug clearance. Good records would indicate if this was the case.
2) Extra-label drug usage is only permitted under FDA guidelines involving a veterinarian-client-patient relationship. Individual animal identification and record keeping is important.
3) Should a feedyard be cited for a residue violation and that feedyard believes a mistake in identity has been made, good records may be the only proof of compliance.
4) Records will indicate the list of drugs used at the feedyard. Accusations that certain drugs have been used can be avoided when the feedyard can prove it does not use specific drugs.

Accurate records also allow you to know exactly what is going into each animal. This information prevents the re-administration of treatments that have previously failed to work. Furthermore, the information tells the consultant/veterinarian what treatments you are applying so they can:
- make sure treatment recommendations are being followed, and
- judge whether treatment regimens need to be adjusted for changing animals and conditions.

Contact Information for Beef Quality Assurance Team

<table>
<thead>
<tr>
<th>Name of Operation:</th>
<th>Phone #</th>
</tr>
</thead>
<tbody>
<tr>
<td>Owner/Manager:</td>
<td></td>
</tr>
<tr>
<td>Feed Employee:</td>
<td></td>
</tr>
<tr>
<td>Cattle Employee:</td>
<td></td>
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<tr>
<td>Maintenance Employee:</td>
<td></td>
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<tr>
<td>Office Employee:</td>
<td></td>
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<tr>
<td>Veterinarian:</td>
<td></td>
</tr>
<tr>
<td>Extension Educator:</td>
<td></td>
</tr>
<tr>
<td>Nutritional Advisor:</td>
<td></td>
</tr>
<tr>
<td>University Specialist:</td>
<td></td>
</tr>
<tr>
<td>BQA Trainer:</td>
<td></td>
</tr>
</tbody>
</table>
Common types of records:

Animal Treatment Records

1) Keep all records for at least three years from the date of transfer or sale of the cattle.

2) Treatment records should contain:
   • Treatment date
   • Animal or group identification
   • Approximate weight of animal or group average
   • Product administered
   • Product lot/serial number
   • Earliest date the animal could clear withdrawal time
   • Dose given
   • Route of administration (IM, SQ, IV or oral)
   • Location of injections
   • Name of person who administered the treatment

3) A copy of the appropriate records should be made available to the buyer of your cattle or as they are transferred from one unit of your ranch to another. Records should include all individual and group treatment/processing history and other information as deemed appropriate.

Example Records and Forms

<table>
<thead>
<tr>
<th>Animal Health Products Inventory</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
</tr>
<tr>
<td>------</td>
</tr>
<tr>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Treatment Record for Individual Cattle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Animal ID: _________ Home Group/Pen _____ Color: ___</td>
</tr>
<tr>
<td>(Rx = medication name, WD = withdrawal time)</td>
</tr>
<tr>
<td>Date</td>
</tr>
<tr>
<td>------</td>
</tr>
<tr>
<td></td>
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</tr>
</tbody>
</table>
Feed Records
1) Keep all feed records for at least three years from the date of transfer or sale of the cattle.
2) It is a good management practice to require that all feed products be accompanied by an invoice that includes the:
   • date
   • amount
   • lot/batch number
   • signatures of both the person who delivered the product and the person receiving the product.

Chemical Records
Private pesticide applicators must maintain a record of each restricted use pesticide or general use pesticide application for three years. Restricted use pesticides require a private applicators license to apply the product. Records must include the following:
   • Brand or product name and the EPA registration number of the pesticide applied.
   • Total amount of pesticide applied.
   • Location of application, size of treated area and the crop, commodity, stored product or site to which the product was applied.
   • Month, day and year of application.
   • Name and certification number of certified applicator, who made or supervised the application.
   • The animal(s) exposed to the pesticide and the withdrawal time.
   Pour-on product usage can be included on the processing record for the group of cattle.
Injection-Site Management

Injection-site lesions were first identified as a serious problem in the 1991 National Beef Quality Audit. Thanks to the work of BQA and the efforts of cattle producers, the frequency of lesions has been substantially reduced.

In March 1991, injection-site blemishes were found in 22.3% of the top-sirloin butts studied in the audit. The 2000 audit recorded an incidence rate below 3% for top-sirloin butts.

However, as further study continued, the researchers learned that in addition to the loss in product caused from the removal of an injection-site lesion, there was a substantial impact on tenderness of the wholesale cut as well.

In 1994, Colorado State University researchers revealed a highly significant increase in the Warner-Bratzler shear force values (toughness) in cooked steaks extended outward up to 3 inches from the center of a lesion, when compared to shear force values for steaks without lesions.

Factoring in the impact on tenderness, the 1995 Quality Audit recorded a loss of $7.05 for every fed steer and heifer marketed that year.

Injection-site lesions are scar tissue that results when an intramuscular injection is administered within the muscle tissue.

Injection-site lesions don’t just affect one steak, but IM injections in the hind-quarter can damage numerous high priced cuts.

Injection lesions may appear small, but in this case the lesion occurred in the center of the eye of the round - damaging this entire retail cut.

This lesion from an IM injection traveled deep into the tissue. Tenderness can often be impacted within a three inch diameter of the resulting lesion.

<table>
<thead>
<tr>
<th>Economic Loss Per Retail Cut</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0.71  top-sirloin butts</td>
</tr>
<tr>
<td>$2.88  bottom rounds</td>
</tr>
<tr>
<td>$3.59/hd TOTAL</td>
</tr>
</tbody>
</table>

(Results from NBQA 2000, based on each steer/heifer slaughtered, 30.31million head)
**Injections Guidelines:**

1. Regardless of animal age, injections (all IM and SQ medications and vaccines) should be given in front of the shoulders, in the neck region – never in the rump, top loin or back leg.
2. Preference is given to injections that can be administered SQ, IV or orally.
3. Never exceed more than 10cc per IM injection site. (If 24cc is recommended, use three 8cc injections instead of two 12cc injections).
4. Do not use chemical disinfectants in the syringes when using a modified live virus product, as effectiveness of the product will be decreased.
5. Provide proper restraint to avoid breaking needles in animal tissue.
6. Use the needle size proper for the situation. Consider a) route of administration; b) size of animal; c) location or site of injection; d) product administered
   - The volume or amount of fluid injected may also be considered.
     a. 16-18 gauge 1/2 to 3/4 inch needles for SQ
     b. 16-18 gauge 1 to 1-1/2 inch needles for IM
7. Space injections at least four inches apart. (See photo below.)
8. Never mix products. Mixing products can cause unnecessary tissue damage and reduce the effectiveness of the products and may extend the withdrawal time.
9. Processing cattle in wet, muddy conditions can increase the chance of injection-site contamination. Injection-sites should be clean if possible.
10. Follow the proper record keeping protocol. (Refer to section on Records.) Records will document individual and group treatment. Include route of administration, product used, product lot number and serial number.

When administering an injection, follow these guidelines:

1. Give injections within the injection zone triangle, located in the neck. Draw the triangle locating:
   - A) slope of the shoulder,
   - B) nuchal ligament
   - (or approximately 3 inches below top of neck),
   - and C) vertebrae.

   *All IM injections must be administered in the triangle region.*

2. Space injections at least 4 inches apart.

3. The SQ-tented injection is the preferred method of the National BQA program.

4. The SQ-non-tented injection technique may be required when the safety of the person giving the injection would be compromised by the tented technique.

---

**S.A.F.E. Steps to Processing and Treating Cattle:**

- **Self** – Safe to the person administering the injectable
- **Animal** – Safe to the animal being injected
- **Food Supply** – Safe to the food supply
- **Everyone** – Safe to everyone around you.
When used properly, implants have been proven safe and effective through both research and actual use in the beef industry. Proper administration of implants is critical to achieve desired results.

**Location for Implant Administration**

The only approved location for implant administration is the middle third of the back side of the ear. (See illustration at right.) All implants must be located subcutaneously within this area. Implants should never be placed in locations other than the ear.

Restraint bars can be added to processing chutes to increase the likelihood of properly placing the implant. The processing facility should be adaptable to easily accommodate multiple weights of cattle.

Additional health procedures can also be administered when cattle are run through the chute system for re-implant. Sanitation is important. Use sharp, clean needles, and lay the needle on a disinfectant-soaked sponge between uses. (See photo.)

**Example Of Label Type:**

COWBIOTIC (hydrocillin and streptazolidin)

**Directions for use:**

See package insert

**Warning:**

The use of this drug must be discontinued for 30 days before treated animals are slaughtered for food. Exceeding the highest recommended dosage level may result in antibiotic residues in meat or milk beyond the withdrawal time.

**Net Contents:** 100 ml

Distributed by ABC Animal Health, Inc.

NADA #555-555 approved by FDA

**Over the Counter (OTC) product**

**Withdrawal Time**

**Name of Drug**

**Instructions for Use**

**Active Ingredients**

**Name of Distributor**

**Quantity of Contents**

Note: A prescription label would include an additional caution stating "Federal (USA) law restricts this drug to use by or on the order of a licensed veterinarian."

**Cause of implant failures:**

- Improper site (in the cartilage)
- Abscess due to poor sanitation, prevents active ingredients from absorbing
- Missing implant (through the ear)
- Partial implant due to technique or gun failure
- Bunched or crushed pellets
- Improper implant storage

**Dewlap Technique**

An SQ injection in the dewlap is an approved NC-BQA practice, so long as the injection-site remains ahead of the point of shoulder. To administer injections in the dewlap:

1) Restrain calf on its side. Pull the front leg back and locate the dewlap. The dewlap is the flap of skin from the throat of the calf that follows the neck down to the brisket region.
2) Find a location that is ahead of the slope of the shoulder.
3) Grasp the skin, using the tenting technique, and conduct the SQ injection.
4) Use the correct needle size. An 18-gauge x 5/8 inch needle is recommended.
5) If more than one SQ injection is administered in the dewlap, space injections a hands width apart (at least 4 inches).

**Top photo:** The triangle represents approved injection zone for IM and SQ injections.

**Bottom photo:** Subcutaneous injections may be given in the dewlap region by tenting the skin and staying ahead of the point of shoulder (area to the right of the red line).

**Needle Know How**

**Gauge** – diameter of the needle, adjust to match cattle weight.

**Length** – fit the route of administration, adjust to cattle weight.

**Change Needles**

- immediately if the needle bends
- if the needle becomes contaminated with feces, dirt or irritating chemicals
- if the needle point is damaged/burr develops
- before the needle becomes dull (every 10 to 15 head)
- between cattle with known blood-borne infectious disease

<table>
<thead>
<tr>
<th>Route of Administration</th>
<th>SQ (1/2 to 3/4 inch needle)</th>
<th>IV (1/2 inch needle)</th>
<th>IM (1 to 1 1/2 inch needle)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cattle Weight</td>
<td>Cattle Weight</td>
<td>Cattle Weight</td>
<td></td>
</tr>
<tr>
<td>&lt;300</td>
<td>&lt;300</td>
<td>&lt;300</td>
<td></td>
</tr>
<tr>
<td>300-700</td>
<td>300-700</td>
<td>300-700</td>
<td></td>
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<tr>
<td>&gt;700</td>
<td>&gt;700</td>
<td>&gt;700</td>
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</tr>
<tr>
<td>Thin</td>
<td>Thin</td>
<td>Thin</td>
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<tr>
<td>18 gauge</td>
<td>18-16 gauge</td>
<td>18-16 gauge</td>
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<tr>
<td>16</td>
<td>16-16 gauge</td>
<td>16-16 gauge</td>
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<tr>
<td>Thick</td>
<td>Thick</td>
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<tr>
<td>18-16 gauge</td>
<td>18-16 gauge</td>
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<td>16</td>
<td>16-16 gauge</td>
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<tr>
<td>16-14</td>
<td>16-14 gauge</td>
<td>16-14 gauge</td>
<td></td>
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<tr>
<td>18</td>
<td>18 gauge</td>
<td>18 gauge</td>
<td></td>
</tr>
</tbody>
</table>

**SELECT THE NEEDLE TO FIT THE CATTLE SIZE (THE SMALLEST PRACTICAL SIZE WITHOUT BENDING)
Syringe Care

Inadequate vaccine syringe cleaning is frequently responsible for localized infections associated with vaccination. If the infection is severe, it may become generalized and the animal may die.

Injection-site swelling is common, especially when vaccines such as clostridial bacterins are given SQ. If the swelling is hard, it could be due to getting the subcutaneous injection too deep and penetrating part of the first layer of muscles. If this is the cause, consider using a “B-Bevel” 5/8-inch needle or a short (1/2 or 3/4-inch) regular bevel needle. The injection point on the B-Bevel needle is shorter than a regular injection needle.

Sterile disposable syringes will virtually eliminate injection-site infections. If you require multiple dose syringes, several brands of disposable sterile automatic vaccine syringes are available.

Syringe cleaning steps for multiple dose syringes:

1. Clean the external syringe surface with soap, water and a brush.

2. Rinse the inside components of the vaccine syringe, including tubes and connectors with distilled or de-ionized water that is near the boiling point (greater than 180°F). This is accomplished by drawing water that is greater than 180°F into the syringe and squirting it out. Three to five rinses should be adequate.

Remove as much water from inside the syringe as can be squirited out and let the syringe cool before using. Heat kills modified live vaccine (MLV) products.

You should not use a soap or disinfectant on internal components as residues may kill MLV vaccines.

3. Store the vaccine syringe in a dust free, dry (low humidity) environment. It is best if the newly cleaned vaccine syringe is stored in a new zip lock bag and placed in the freezer.

Handling Vaccines

1. When purchasing an animal health product, always transport it in a closed, refrigerated container. Keep vaccine shielded from UV light by storing it in a refrigerator and transport it using cold packs.

2. Always keep the vaccine cool while you process cattle. Keep the working bottle of vaccine and syringes in a cooler. Unused and unmixed product should be in a closed, refrigerated container until used.

3. Only mix MLV product within an hour of use.

4. If you are processing a small number of cattle, purchase the product in small containers with fewer doses.

Vaccines

Even experienced producers overlook many key aspects when preparing and administering vaccines. With the increased use of Modified Live Virus (MLV) and Chemically-Altered (CA) vaccines, you need to re-evaluate how everyone involved with your operation handles products.

First, purchase vaccines from a reputable dealer. A vaccine will be less than 100% effective if it has ever been stored improperly. Management practices can increase the percentage of cattle that respond to vaccine, and greater efficacy of the vaccine greatly enhances immune response.
Abuse of cattle is not acceptable under any circumstances.

Improper handling causes more than 50% of all bruises.

**Care & Husbandry Practices**

Sound animal husbandry practices – based on research and decades of practical experience – are known to impact the well-being of cattle, individual animal health and herd productivity.

Because cattle are produced using a variety of management systems, in very diverse environmental and geographical locations in the United States, there is not one specific set of production practices that can be recommended for all cattle producers to implement. Personal experience, training, and professional judgment are key factors in providing proper animal care.

**Feeding & Nutrition**

Cattle should have access to an adequate quantity and quality of nutrients (feed, water, minerals and vitamins) for body maintenance and growth.

The nutrient requirements of cattle vary according to age, sex, weight, body condition, stage of production and environmental temperature.

Nutritionists can provide specific information on the nutrient needs of cattle and nutrient availability in feed ingredients.

Cattle should have access to an adequate supply of clean water. Although water requirements vary greatly, as a rule of thumb, water consumption will range from 1 gal per 100 lb. of body weight during cold weather, to nearly 2 gal per 100 lb. of body weight during hot weather.

**Livestock Facilities**

Facilities (fences, chutes, etc.) should be maintained in good working condition to provide efficient movement and reduce stress when working cattle. Sharp objects and protrusions can result in bruising and should be avoided whenever possible.

Equipment to restrain cattle should allow for quick and secure restraint in order to minimize stress or injury to the animal or the operator.

Experienced and trained personnel should operate restraining equipment.

**Shelter**

Beef cattle are produced in a variety of production settings, from pasture and range, to dry lot and confinement facilities.

When behavioral and physiological characteristics of cattle are matched to local conditions, beef cattle thrive in virtually any environment without artificial shelter. However, during extreme weather conditions, cattle should have access to well-drained resting areas and/or to natural or constructed shelter.

**Animal Health Practices**

Producers should implement herd health programs that address the prevention and treatment of disease. These programs will vary depending upon the type of operation and disease prevalence. Cattle producers are encouraged to consult with their veterinarian to establish effective herd health programs.
Cattle Handling Key Points:

1) Be aware of the flight zone for cattle. To move cattle forward, move toward their rear past their point of balance (shoulder). To stop or back up cattle in a chute, move forward past their point of balance.
2) Never fill a crowding pen more than three-quarters full; cattle need room to turn around.
3) Cattle should move easily up the chute. Avoid hanging chains, shadows, backstops, noises, dogs or people that might prevent movement.
4) Loading ramps and handling chutes should have solid walls to prevent animals from seeing distractions outside the working area.
5) Minimize the use of cattle prods.
6) Reducing stress on the animal will reduce animal injuries and sickness, employee injury and increase overall efficiency.

Moreover, cattle exhibiting symptoms of advanced disease or cattle that are non-ambulatory, “downers,” should not be transported to market facilities.

Euthanasia is defined as humane death occurring without pain and suffering. Techniques for euthanasia should follow guidelines established by the American Veterinary Medical Association and the American Association of Bovine Practitioners.

Producers should use proper methods of disposing of deceased livestock in accordance with federal, state and local regulations. If utilizing a rendering service, keep deceased livestock in a screened area away from public view.

Handling Sick, Disabled Or Deceased Livestock

It is the responsibility of cattlemen to humanely care for their animals and make every effort to obtain veterinary care for animals that are sick or injured.

Livestock that are sick or injured and non-responsive to medical treatment for a reasonable period of convalescence should be humanely euthanized on the farm or ranch.

During the movement of livestock to and from ranches, feedlots and marketing facilities, proper handling and transportation are important for the safety and welfare of the animals. www.BQA.org.

During the movement of livestock to and from ranches, feedlots and marketing facilities, proper handling and transportation are important for the safety and welfare of the animals. www.BQA.org.
Ongoing education of individuals working with livestock should be a part of every management plan.

The Texas A&M University Ranch documented program 
documented healthy calves were $93.20/head 
more profitable than sick calves. 
(12,595 head tested)

personnel should move cattle as quietly and patiently as possible to prevent stress or injury.

Cattle should be separated by size or gender prior to shipping, and if possible, different groups loaded into separate compartments of the truck or trailer. To prevent livestock from falling while in transit, drivers should avoid sudden starts/stops and sharp turns. Moreover, the floors of trucks and trailers should be clean and slip resistant.

While in transit, occasional stops should be made to ensure that cattle are well dispersed and still standing.

Severe weather conditions must be considered when transporting livestock. As appropriate, adequate ventilation and protection should be provided during transit.

Training & Education
All individuals working with live-

Environmental Quality
A key to the success of a cattle operation includes environmental management. Examples include stocking rates, grazing systems, soil conservation and water quality. Each of these areas should be analyzed on a regular basis to enhance the effectiveness of the overall system.

Breeding And Genetics

Industry targets will allow the beef industry to meet requirements for portion size, marbling preferences and efficiency in the packing industry. Knowing the industry targets and understanding how to reach those is the first step towards developing a sound, logical breeding program. (See Fed Cattle Targets below.)

Some specialty targets such as: high yielding cattle, extra lean cattle, or “all-natural” cattle may require slightly different specifications to reach those goals.

Discounts are usually applied to cattle that are in the undesirable category – often referred to as “out cattle.”

Networking with calf buyers, stocker operators and feedyards that purchase your calves and feeder cattle is one way to find out how your cattle will perform once they leave your business.

Carcass traits have become the focus of many information feedback programs.

Performance traits such as daily weight gain, feed efficiency and health are also “quality” factors that should be measured.

<table>
<thead>
<tr>
<th>Fed Cattle Targets</th>
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<tbody>
<tr>
<td><strong>Carcass Weight</strong></td>
</tr>
<tr>
<td><strong>Quality Grade</strong></td>
</tr>
<tr>
<td><strong>Yield Grade</strong></td>
</tr>
<tr>
<td><strong>Desirable</strong></td>
</tr>
<tr>
<td>650-850 lbs.</td>
</tr>
<tr>
<td>Select or higher</td>
</tr>
<tr>
<td>1, 2 or 3</td>
</tr>
<tr>
<td><strong>Undesirable</strong></td>
</tr>
<tr>
<td>&lt;600 or &gt;950 lbs.</td>
</tr>
<tr>
<td>Standard</td>
</tr>
<tr>
<td>4 or 5</td>
</tr>
</tbody>
</table>

(Source National Beef Quality Audit)
Management Practices

Dehorning: Cattle with horns can cause significant damage due to bruising in all segments of the industry. Bruises from horns are trimmed, resulting in lost carcass weight, devalued primal cuts and reduced carcass value. If calves are born with horns, electrical or surgical dehorers should be used to prevent horn growth. Dehorning recommended prior to 120 days of age.

Castration: Demand is limited for intact males in both feedyard and stocker settings. Beef from intact bulls has a coarser texture, lower marbling score and more variable tenderness. Early castration will reduce the stress impact on the animal. Castration is recommended to occur between birth and four months of age. Castration prior to 120 days of age or when calves weigh less than 500 pounds, is strongly recommended.

Branding: Brand inspection is a requirement in some areas of the U.S. and portions of Nebraska depending on the jurisdiction of the state brand laws. Branding is a permanent means of identification to establish proof of ownership. However, placement of the brand can impact the value of the hide. Brand placement is recommended (freeze brand or hot iron) high up on the hip, close to the tailhead.

Nutrition: Body Condition Score (BCS) is a measurement tool to determine the nutritional status of cattle. The range is from 1 (very emaciated) to 9 (overly fat). Optimum range for cows at calving time is BCS 5. Cows calving below a BCS 5 produce less volume of colostrum, lower quality colostrum and have decreased milk production.

Nutritional stress can impact the animal’s health and immune system. A proper balance of protein and energy is very important to the nutritional needs of cattle.

Calf Nutrition: Weaning is one of the most stressful periods of time for young calves. Stress will decrease immune response.

In a short period of time – a calf is weaned, removed from their mother’s daily nutrition and oftentimes shipped to a new environment, commingled with other calves and started on a new ration or feeding method.

Preconditioning allows for calves to be managed and transitioned into the next phase of their life cycle. Preconditioning programs with a 45 day post-weaning period have been accepted by the industry to improve animal performance, health and carcass quality.

Calves with fewer health problems after leaving the ranch will 1) require less medication, 2) suffer less death loss, 3) perform more efficiently and 4) potentially have higher valued carcasses.

Culling Management:

1) Do not market cull animals that pose a public health threat or that have a terminal condition.
2) Be certain that ALL animals shipped to market have cleared proper withdrawal times.
3) Do not send cull animals to market that are disabled or have advanced eye lesions.
4) Market cull animals BEFORE they become severely emaciated.
5) Using products properly and observing withdrawal times will prevent violative residues.

Quality defects in mature cows and bulls include:
- Inadequate muscling
- Excessive fat trim
- Lightweight or heavy carcasses
- Lameness and downer animals
- Eye Lesions
- Horns
- Brands
- Bruising

Excess fat cover decreases profitability.
Industry Issues

Food Safety

Food safety continues to be a challenge for the industry. Ongoing research is being conducted to identify new and improved technologies and to explore opportunities to strengthen the safety of today’s meat supply. Due to public concern over the incidence of E.coli 0157:H7 in the food supply in the early 1990’s, the 1996 Pathogen Reduction – HACCP Final Rule was developed. This rule mandated the implementation of HACCP throughout the meat industry. (See page 5 for HACCP information).

The USDA/FSIS inspects all meat sold in interstate commerce and re-inspects imported products to ensure they fulfill all U.S. food safety requirements.

FSIS inspectors are in packing plants daily to ensure that the products are fit for human consumption and in compliance with all federal laws governing food safety.

Current microbiological decontamination technologies include:

• Spot cleaning of carcasses by knife-trimming or steam/hot water vacuuming.
• Spraying/washing/rinsing of carcasses with water, chemical solutions and/or steam or hot water during carcass processing.
• Animal cleaning.
• Chemical dehairing at slaughter.

Contamination can enter packing plants on the hides of animals as well as through an animal’s digestive tract. Research efforts currently address live animal interventions to reduce pathogen levels in and on live animals.

Foodborne Infections Include:

Proper cooking of food will kill bacteria in each of the following foodborne infections:

E. coli 0157:H7 – a virulent strain of this bacteria found in the intestinal tract and feces in animals and humans.

Salmonella – a family of bacteria that includes more than 2,000 strains, 10 of which are responsible for most cases of reported illness associated with bacteria. It can be found on any raw food of animal origin.

Listeriosis – a bacterium which grows in a damp environment and may commonly be found in dairy products, raw meats and poultry.

Management & Emergency Preparedness

Security is designed to prevent intentional introduction of pathogen(s) into an operation. Developing a security management strategy involves evaluating potential risks, outlining steps to manage the identified risks and instituting a security plan based on the risk assessment.

At the very least, posting security signs, establishing a buffer-zone or perimeter fence to separate livestock from the public, securing all access gates and establishing visitor and intruder policies should be considered.

Biosecurity management and practices are designed to prevent the spread of disease. The goal of biosecurity is to prevent, minimize or control cross-contamination of body fluids (feces, urine, saliva, etc.) between animals, between animals to feed and between animals to equipment that may directly or indirectly contact animals.
Biosecurity

To implement a biosecurity program, consider these practices for:

Controlling disease within the herd
- Vaccinate the herd against all endemic diseases (BVD, Clostridial disease, etc.).
- Use low stress management for movement and processing. Provide ample feed, water, and shade.
- Isolate all sick animals.
- Maintain a closed herd, if possible.
- Purchase feed from reputable sources.
- Minimize fence line contact with neighboring animals.
- Do not place cattle of different ages in the same pen.
- Keep records of all disease occurrences.

Purchasing replacement animals
- Quarantine all new animals for 30-60 days.
- Test new animals for disease (BVD, Johne’s, Salmonella, etc.).
- Purchase animals from healthy and reputable herds.

Environmental and pest control
- Provide human foot baths at entrances and exits of confinement facilities.
- Provide timely manure and dead animal removal.
- Keep grounds and feed bunks as dry as possible.
- Have an insect control program in practice (insects can be vectors for diseases such as anaplasmosis and bluetongue).
- Have a rodent control program in practice.

Disinfection
- Clean and remove as much organic material as possible, before disinfecting.
- Choose a disinfectant that will work against the pathogen you want to control.
- Be aware of any toxic, harmful or corrosive effects of the disinfectant.
- Follow the label on the disinfectant package.

Visitors
- Minimize the number of visitors to the facility and their contact with animals.
- Be sure all visitors have clean clothing/coveralls, boots, and hands.
- Be sure all vehicles or equipment brought onto the farm are disinfected.
- Do not allow foreign visitors on the farm until they have been in the country for 5 days. Do not allow foreign visitors to bring clothing, foods, or accessories they have had in another country onto the farm.

Employees
- Be sure all employees understand and follow the biosecurity protocol.
- Realize that employee owned animals (horses, dogs, etc.) can be a possible source of contamination to your facility.

Infectious Diseases Can Be Spread By:
- The introduction of diseased cattle or healthy cattle incubating disease.
- Introduction of healthy cattle who have recovered from disease but are now carriers.
- Vehicles, equipment, clothing and shoes of visitors or employees who move between herds.
- Contact with inanimate objects that are contaminated with disease organisms.
- Carcasses of dead livestock that have not been disposed of properly.
- Feedstuffs, especially high risk feedstuffs which could be contaminated with feces.
- Contaminated water (surface drainage water, etc).
- Manure handling and aerosolized manure and dust.
- Non-livestock (horses, dogs, cats, coyotes, raccoons, other wildlife, rodents, birds and insects).
Potential Disease/Infection Risks

There are a number of foreign animal diseases and bacterial and viral pathogens that pose a threat to the safety and economic viability of the U.S. livestock industry. Following are brief definitions and the treatment protocol if available:

**BVD – Bovine Virus Diarrhea** is a viral disease that affects the respiratory, reproductive, digestive, immune and nervous system of cattle. It is transmitted in urine, feces, nasal secretions and semen. Persistently infected (PI) cattle play a key role in transmitting and maintaining the disease in a herd. Biosecurity, vaccination and testing are important in controlling BVD.

**TSE – Transmissible Spongiform Encephalopathies** are a group of rare, degenerative brain diseases that affect both animals and humans. The means of transmission is still unknown but this disease appears to be spread in body secretions (urine, feces or saliva).

- **BSE – Bovine Spongiform Encephalopathy**, part of the TSE family, is a rare, chronic degenerative disease affecting the central nervous system of cattle, often referred to as Mad Cow Disease. It was first identified in Great Britain in 1986. Based on USDA surveillance efforts, there are no documented cases of BSE in the U.S. One form of human TSE is Creutzfeldt-Jakob Disease (CJD). An additional TSE in humans that has been associated with BSE in cattle is new variant (nv)CJD.

  The U.S. has banned the importation of beef, ruminant animals and rendered animal products from Europe and other countries that have confirmed cases of BSE. Since 1997, the US has also banned feeding mammal derived animal protein by-products in cattle feed.

  Affected animals may display aggression, difficulty in coordination and rising, decreased milk production and loss of body weight. There is no treatment or vaccine to prevent the disease, and no test to detect the disease in a live animal. BSE is confirmed by postmortem microscopic examination of brain tissue protein.

- **CWD – Chronic Wasting Disease** is also a form of TSE and was first identified in Nebraska’s deer and elk population in 1998. The disease is progressive and always fatal. The most obvious sign is weight loss over time. CWD has never been shown to infect cattle.

**FMD – Foot and Mouth Disease** is a highly contagious viral disease that usually does not affect humans but has devastating affects on cloven-hooved animals such as cattle, swine, sheep, goats and deer. The U.S. has not had a case of foot-and-mouth disease since 1929. FMD can be spread by movement of infected animals, movement of contaminated vehicles, and by contaminated facilities used to hold animals. People can carry the virus on clothing and other surfaces. Quick reporting will greatly reduce the economic losses associated with an outbreak of FMD.

  The most obvious signs of the disease in animals are excessive slobbering, going off feed and lameness. Affected animals may have blisters in the mouth or other areas of tender skin such as udders in females, nostrils and between the hooves.

**Johne’s Disease** – Johne’s is an infectious bacterial disease of animals, primarily affecting the intestinal tract. It is caused by *Mycobacterium paratuberculosis*, a distant relative of the bacterium that causes tuberculosis (TB) in human and animals, but is a different disease than TB. There is no vaccine for Johne’s, but there are several diagnostic tests available. Clinical signs of Johne’s disease do not develop until cattle are adults even though transmission of the disease occurs as a calf. Johne’s is spread via colostrum, feces or rarely trans-placentally.

For more information about these or other diseases, contact your local veterinarian or refer to the Appendix on page 31 to locate a website reference.
Name: ________________________________________________ Please circle:
Recertification
Training Location: ________________________________________
Certification

Return Test and Contract to Nebraska Cattlemen (see pg 3)
Identify the letter or symbol that indicates the correct answer for each of the questions.

1. ____ True or False. All products labeled for intra-muscular (IM) use shall be given in the neck region only (no exceptions, regardless of age). (Page 19)

2. ____ Who can legally prescribe the use of any feed additive other than as directed on the product label. (Page 11)
a) feed supplier b) veterinarian c) both a and b d) no one

3. ____ When administering a subcutaneous (SQ) injection to a calf weighing 500 lbs., which needle is recommended? (Page 20)
a) 18 gauge x 1-inch b) 18 gauge x 5/8-inch c) 20 gauge x 1-inch d) 16 gauge x 1 1/2 inch

4. ____ Which of the following is not true when giving injections? (Page 19)
a) give injections within the injection zone triangle c) when possible use IM injections
b) tent skin for all subcutaneous (SQ) injections d) space injections 4 inches apart

5. ____ For a vaccine to be most effective it must be: (Page 21)
a) kept out of direct sunlight and UV light c) administered in a clean injection site
b) kept cool at all times d) all of the above

6. ____ Market cull cows and bulls must follow NBQA regulations. Non-fed beef is what percentage of total U.S. beef production? (Page 6)
a) 30 – 35% b) fewer than 5% c) 7-12% d) 15 – 20%

7. ____ True or False. All products cause tissue damage when injected IM. Therefore, IM use should be avoided if possible. (Page 9)

8. ____ Bruising in market cows and bulls is a large problem because: (Page 6)
a) They possess less fat cover c) They have a higher incidence of lameness
b) They encounter more situations where bruising can occur d) Both A&C

9. ____ The NBQA program is designed to assist producers to: (Page 4)
a) Set production standards c) Be educated on industry issues and practices
b) Establish systems for data retention and record keeping d) All the above

10. ____ Under NBQA guidelines, records should be maintained for a minimum of: (Page 8-9,16)
a) Three years b) Two years c) One year d) Until the cattle have been transferred

11. ____ True or False. Over the counter (OTC) drug dosage can be adjusted by a veterinarian within the context of a valid veterinary-client-patient relationship. (Page 12)

12. ____ The federal mammalian (ruminant) protein ban prohibits the use of which by-products in formulating ruminant feed products: (Page 10)
a) Blood and blood by products b) Meat and Bone Meal c) Gelatin d) Tallow
NEBRASKA BEEF QUALITY ASSURANCE PROGRAM

BQA Checklist and Contract

I am committed to producing beef cattle which are safe, wholesome, high quality, consistent and produced in environmentally sound manner. To do this, I will strive for the following:

Feedstuffs/Feed Additives
✓ A quality feed control program will be maintained for all incoming feed ingredients.
✓ Only FDA-approved medicated feed additives will be used in rations.
✓ Proper withdrawal time for all additives and pesticide/herbicide use will be observed to avoid violative residues.
✓ Ruminant derived protein sources will not be fed.

Processing/Treatment & Records
✓ Extra-label drug use will only be used when prescribed by a veterinarian with a valid veterinarian-client-patient relationship.
✓ Records will be maintained for all treatments (individual or group) following BQA suggested record keeping guidelines and will be kept for a minimum of three years.
✓ All processing and treatment records will be transferred with the cattle to the next production level.

Injectable Animal Health Products
✓ All injections will be administered in the neck region only. This includes both subcutaneous and intramuscular injections.
✓ All individual treatments will strictly follow only FDA/USDA/EPA guidelines, and products which cause tissue damage will be avoided.

Care and Husbandry Practices
✓ Cattle management will follow animal care and well-being guidelines that conform to good veterinary and husbandry practices to avoid bruising, stress, or injury.
✓ Regularly evaluate and implement biosecurity practices.

* * * * * * * * *

By signing below, you understand and accept that the personal information you provide on this enrollment application may be shared with other departments and affiliated organizations of Nebraska Cattlemen, Inc., including, but not necessarily limited to Membership Services. The personal information provided will NOT be shared with any person or entity outside of Nebraska Cattlemen, Inc. and its affiliated organizations.

Name: ____________________________________________ Business Name: ______________________
Address: ____________________________________________ City: _______________ ST: ___ Zip: ______
Email: ____________________________________________ Phone: _______________ Fax: ___________

Signature: ____________________________________________ Date: ________________

Circle those that apply to your business: Feedlot Cow/Calf Seedstock Stocker Other

Employees please list employer’s name and address:

________________________________________

NBQA Certified Trainer Signature: ________________________ Trainer BQA #: ______________________
(required for certification)

Check # _______ Cash _______ BQA Certification # _____________________ Date Processed: ____________
Putting the Pieces Together

Beef Quality Assurance:

Through the use of science, research and educational initiatives, the Beef Quality Assurance (BQA) program was created in 1987 to assist beef producers in meeting that challenge, the industry’s Beef Quality Assurance (BQA) program was created in 1987 to assist beef producers in time for American and International consumers. Beef that will provide a great eating experience each and every time for American and International consumers. Beef that will provide a great eating experience each and every time for American and International consumers.

To meet that challenge, the industry’s Beef Quality Assurance (BQA) program was created in 1987 to assist beef producers in time for American and International consumers. Beef that will provide a great eating experience each and every time for American and International consumers.

A current FDA, EPA and USDA regulations. The BQA program has identified production practices producers can implement each day. The ultimate goal of these BQA practices is to maximize consumer confidence.

Making a commitment to BQA isn’t just the right thing to do for the consumer, it can also open doors to new marketing opportunities for participating producers. The entire focus of the BQA program is centered around good business management practices and incorporates best practices for production in the United States and internationally. The BQA program is a holistic approach to beef production – practices implemented can impact a producer’s bottomline.

The BQA Mission:

The BQA program is a systematic, science-based approach to assuring the production of safe food. The USDA Food Safety and Inspection Service (FSIS) requires all U.S. meat and poultry processing facilities to implement the system.

**Websites For More Information:**

- Biosecurity Information: www.farmandranchbiosecurity.com
- Centers for Disease Control: www.cdc.org
- FDA – Food and Drug Administration: www.fda.org
- Great Plains Veterinary Educational Center: www.gpvec.unl.edu
- Johne’s Information Center: www.johnes.org
- NCBA – National Cattlemen’s Beef Association: www.beef.usa
- NC – Nebraska Cattlemen: www.nebraskacattlemen.org
- Nebraska 4-H BQA Program: http://deal.unl.edu/assuringquality
- Nebraska Beef Council: www.nebeef.org
- Nebraska Department of Agriculture: www.agr.state.ne.us
- University of Nebraska – Lincoln; Institute of Ag & Natural Resources: www.ianr.unl.edu
- USDA – United States Department of Ag: www.usda.gov
- TQA – Transporter Quality Assurance: www.tbqa.org

**Glossary:**

**Additive:** An ingredient or substance added to a basic feed mix, usually in small quantities for the purpose of fortifying it with certain nutrients, stimulants and/or medications.

**Antibiotic:** A class of drugs, such as penicillin, used to control or cure disease.

**BQA:** Beef Quality Assurance

**Cutability:** An estimate of the percentage of salable meat (muscle) from the round, rib and chuck vs. percentage of waste fat.

**EPA:** Environmental Protection Agency

**Extra label usage:** Administering a drug or other substance in manner not specified on label.

**FSIS – Food Safety and Inspection Service**

**HACCP (Hazard Analysis And Critical Control Points):** A systematic, science-based approach to assuring the production of safe food. The USDA Food Safety and Inspection Service (FSIS) requires all U.S. meat and poultry processing facilities to implement the system.

**Immunity:** The ability of an animal to resist or overcome an infection to which most members of its species are susceptible.

**Immunization:** The process and procedures involved in creating immunity in an animal. Vaccination is a form of immunization.

**Intramuscular injection (IM):** An injection into the muscle.

**Intravenous injection (IV):** Injection of a drug or other substance directly into a vein.

**Medicated feed:** Any feed which contains drug ingredients intended or represented for the cure, mitigation, treatment or prevention of diseases of animals.

**OTC:** Drugs and other substances that can be bought by anyone over the counter because adequate instructions for layman use can be printed on the label.

**Residues:** Remnants of compounds in drugs and other substances found in fluid, tissues and feeds.

**Route of Administration:** the method by which a drug or other substance is given to an animal (oral, subcutaneous, intramuscular, topical, etc).

**Rx (prescription drugs):** Drugs that must be prescribed by a licensed veterinarian.

**Subcutaneous (SQ):** An injection under the skin.

**Vaccination:** An injection of vaccine, bacterin, antiserum, or antigen to produce immunity or tolerance to disease.

**Vaccine:** A preparation containing microorganisms controlled in such a way as to create a response by the recipient animal’s body that results in increased protective immunity.

**Zero-Tolerance:** The standard to which U.S. beef processors must adhere when it comes to fecal and ingesta carcass contamination. In layman’s terms, no visible contamination is allowed on beef carcasses.
Producer Code of Cattle Care

Beef cattle producers take pride in their responsibility to properly care for cattle on their farms and ranches. The following are general recommendations for producers to consider in raising and handling cattle:

• Provide necessary food, water and care to protect the health and well-being of animals.

• Provide disease prevention practices to protect herd health, including access to veterinary care.

• Provide facilities that allow safe, humane, and efficient movement and/or restraint of livestock.

• Use appropriate methods to euthanize sick or injured livestock and dispose of them properly.

• Provide personnel with training experiences to properly handle and care for cattle.

• Make timely observations of livestock to ensure basic needs are being met.

• Minimize stress when transporting cattle.

• Keep updated on advancements and changes in the industry to make decisions based on sound production practices and consideration to animal well-being.

• Persons who willfully mistreat animals will not be tolerated.

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